PROGRAM: B&H ROCKS GLASS
(sealed "Benchmark" bid response form)

ITEM DESCRIPTION:	Rocks Glasses
SPECIFICATIONS	* 14.5 oz Rocks Glass (429 ml) * Height 4 3/8 * Diameter * Top 3 5/8 * Bottom 2 3/4 * Packed 4 per RESHIPPER BOX * Clear Glass Or Frosted
OPTION 1	PLEASE PROVIDE A SECOND PRICE IF YOU RECEIVE BOTH THE PARLIAMENT AND B&H ORDER
PROGRAM LAUNCH	4/1/96
PROGRAM FORECAST (estimated units)	40,000
ESTIMATED INITIAL ORDER QTY	20 000

	Frosted (A)	Clear (B)
UNIT COST	$ 4.24 ST B&H Only	$ 3.62 ST B&H Only
	$ N/A (Receiving Both Orders)	$ N/A (Receiving Both Orders)

Cost must be maintained from date of quote until QUOTE GOOD TILL 2/15/97

MIN REORDER QTY 2,500 SETS

Please advise of any quantity break that would result in a UNIT COST REDUCTION. Include this information as separate attachment to your bid response

INITIAL DELIVERY NEEDS 2 000 to 3 000 OK

TO BE COMPLETED BY SUPPLIER

SUPPLIER NAME Libbey Inc
AND ADDRESS 9324 Foxhunt ct
Agent or Sales Representative Raleigh nc 27613
Kirby Roley

FACTORY NAME Libbey Inc
ADDRESS 940 Ash Street, Toledo Ohio 43697
CONTACT Charles Rice

	date	date	date	date	date
DELIVERY SCHEDULE A* (at Dover Dc.)	qty.	qty.	qty.	qty.	qty.
	date	date	date	date	date
DELIVERY SCHEDULE B* (at Dover Dc.)	qty.	qty.	qty.	qty.	qty.

MASTER CARTON QTY 6 4pc Sets

Please provide description of bulk packing

REORDER LEAD TIME 20 days

Listen every customer needs to start Showroom Launch

*DELIVERY SCHEDULE Please provide above dates based on arrival at fulfillment center assuming firm order received approximately ONE WEEK FOLLOWING BID DUE DATE

TWO REPRESENTATIVE SAMPLES(2) MUST ACCOMPANY YOUR BID RESPONSE.

INSTRUCTIONS ON USING THIS FORM
SHADED AREAS "TO BE COMPLETED BY SUPPLIER)

SUBMIT BID RESPONSES IN SEALED ENVELOPE TO: (1)LAURA BLACKWELL, 7TH FL.
(2)PAULA DEMASI, 15TH FL.

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Source: https://www.industrydocuments.ucsf.edu/docs/ksln0004